

November 2011

CURRICULUM VITAE

GARY J MILLER

PERSONAL:

Born: January 2, 1949 in Urbana Illinois
Married: January 29, 1971 to Anne Colberg
Address: 528 Woodleaf, Kirkwood, Missouri 63122
Phone: (314) 935-5874

EDUCATION:

B.A. University of Illinois, Urbana 1971
with Bronze Tablet (Highest University Honors)
and Highest Honors in Political Science
Ph.D. University of Texas at Austin, 1976

ACADEMIC APPOINTMENTS:

Assistant Professor, California Institute of Technology
1976-1979
Assistant Professor, Michigan State University
1979-1981
Associate Professor, Michigan State University
1981-1986
Adjunct Professor of Urban Studies, Michigan State Univ.
1983-1986
Graduate Adviser, Michigan State University Political Science Dept.
1982-1986
Fellow of the Center in Political Economy, Washington Univ.
1986-
Reuben and Anne Taylor Professor of Political Economy, Washington University
1988-1997
Acting Director of the Business, Law, and Economics Center,
Washington University, 1993-94
Associate Dean for Academic Affairs, Olin School of Business,
1995-96.
Professor of Political Science, Washington University
1997-
Director of Graduate Studies, Washington University Department
of Political Science, 1999-2001
Chairman of Executive Committee, Center for New Institutional Social Sciences.
2000.

RESEARCH INTERESTS:

Social choice and institutions: legislative decision-making, formation of institutions, experimental research on committee decision-making.

Hierarchical decision-making: political economy of the firm, organization theory, public bureaucracy.

RESEARCH AWARDS:

American Review of Public Administration Best Paper Award. With Jack Knott. Sept. 2009.

Herbert Simon Award for contributions to public administration. Awarded by the Midwest Public Administration Caucus, April 8, 2005.

Jack L. Walker Jr. Award for the best article published in the last two years on the topic of Political Organizations and Parties. For "Activists and Partisan Realignment in the United States" with Norman Schofield. Presented at the APSA, Chicago, September 2004.

Chester Barnard Award for the best paper at the Scientific Study of Bureaucracy conference 2001. For "Trust and Incentives in Principal-Agent Negotiations: The Insurance-Incentive Trade-Off" with Andrew Whitford.

Pi Sigma Alpha Award for the best paper at the 1987 Midwest Political Science Association Convention "Managerial Dilemmas".

Franklin L. Burdette Pi Sigma Alpha Award for the best paper at the 1983 APSA Convention, "New Perspectives on Organizations" with Terry Moe.

TEACHING AWARDS:

John W. Bowyer Teacher of the Year 1989, 1992

Burlington Northern Foundation Award for Excellence in Undergraduate Education 1990

Freshman and Sophomore Teacher of the Year, Olin School of Business, 1993

Reid Teaching Award, Olin School of Business 1994

Special Recognition for Mentoring Graduate Students 2000, 2001, 2002, 2003

Outstanding Faculty Mentor Award 2004

OTHER AWARDS AND HONORS

Arthur Holly Compton Award for Faculty Achievement.

President of the Public Administration Caucus of the Midwest Political Science Association 2002-3.

Distinguished Faculty Award, Washington University, 1994.

Phi Beta Kappa

Phi Kappa Ph

COURSES TAUGHT:

Ph.D.

state and local government
Congress and the executive
theories of administrative org.
public administration
positive (formal) theory
community decision-making
political groups and movements
U.S. Congress
policy analysis
experimental methods
American political parties
politics of American bureaucracy
mathematical modeling
legislative politics
political economy of pub. policy
comparative pub. bureaucracy

Undergraduate

soc. sci. aspects of tech.
non-market decision-making
politics and the Progressives
public bureaucracy
public policy analysis
intro. to political science
American national government
interest groups
business and public policy
the managerial environment
org. behavior in the firm
competitive strategy
 legislative process
civil rights movement
writing about civil rights
organizational micro-politics
politics of the presidency
politics of regulation

MBA and Exec. MBA courses

business and public policy
human behavior and management
design and management of orgs.
management and strategy
strategy formulation and implementation

SHORT COURSES

Harvard University, Department of Government, May 1993, "Managerial Dilemmas".
U.S. Business School in Prague, 1993, 1994, 1995, 1996, 1997, 1999, 2001, 2003.
"Political Economy".

RESEARCH SUPPORT

Principal Investigator, National Science Foundation Grant. "The Politics of Collective Consumption and Bureaucratic Supply." September 1983 to September 1984.

Principal Investigator, National Science Foundation Grant. "Stabilizing Constraints Operating on Majority Rule Committees". September 1981 to August 1982.

Principal Investigator with Cheryl Eavey, Smith-Richardson Foundation Grant. "Constitutional Conflict in State and Nation". September 1987 to August 1988.

Principal Investigator, Smith-Richardson Foundation Grant. "Managerial Dilemmas". September 1989 to August 1990.

Principal Investigator with Cheryl Eavey and William Bottom. National Science Foundation Grant. "Getting to the Core". September 1992 to May 1994.

Principal Investigator with William Bottom and Andrew Whitford. Russell Sage Foundation Grant. "Negotiating Trust". Jan. 2002 to Dec. 2002.

Principal Investigator with William Bottom. Weidenbaum Center Grant. "Trust in Principal-Agent Negotiations". Jan-August 2002.

Principal Investigator with Todd Zenger. Weidenbaum Center Grant. "Strategic Interaction Between Firms and their Suppliers." Jan – August 2002.

Co-investigator with William Bianco and Itai Sened. National Science Foundation Grant. "Understanding the Uncovered Set." Jan 2003- Jan 2004.

Principal Investigator with Joe Tonon. Weidenbaum Center Grant. "Earmarked Agricultural Research". March 2004-Jan 2005

Principal Investigator with William Bottom. Weidenbaum Center Grant. "Negotiation and Compensation in Principal-Agent Relationships" 2006-07.

BOOKS:

Cities by Contract: The Politics of Municipal Incorporation. MIT Press, 1981.

American National Government: People, Institutions, and Policies. With John Aldrich, Charles Ostrom, and David Rohde. Houghton Mifflin Co., 1986. 2nd ed., with Paul Johnson, 1990. 3rd ed., with Paul Johnson, 1993.

Reforming Bureaucracy: The Politics of Institutional Choice, with Jack Knott. Prentice-Hall, 1987.

Managerial Dilemmas: The Political Economy of Hierarchy. Cambridge University Press, 1992. (published in Swedish, Hungarian and Chinese)

PUBLISHED PAPERS:

- "Bureaucratic Compliance as a Game on the Unit Square". 1977. Public Choice 29: 37-51.
- "Relief and Regret for the Expected Value Maximizer" with Norman Frohlich and Terry Sullivan. 1978. Political Methodology 5: 109-122.
- "Universalism in Experimental Committees" with Joe Oppenheimer. 1982. American Political Science Review 76: 561-574.
- "Bureaucrats, Legislators, and the Size of Government" with Terry Moe. 1983. American Political Science Review 77: 297-322.
- "Bureaucratic Agenda Control: Imposition or Bargaining" with Cheryl Eavey. 1984. American Political Science Review 78: 719-733.
Reprinted in Experimental Foundations of Political Science, Donald Kinder and Thomas Palfrey, eds., University of Michigan Press, 435-460.
- "Fairness in Majority Rule Games with a Core" with Cheryl Eavey. 1984. American Journal of Political Science 28: 570-586.
- "Sources of Bureaucratic Influence: Expertise and Agenda Control" with Michael Altfeld. 1984. Journal of Conflict Resolution 28: 701-730.
- "Revenue-Generating Properties of Sealed-Bid Auctions" with Charles R. Plott. 1985. In Research in Experimental Economics 3, Vernon Smith ed. JAI Press, 159-182.
- "Dictatorship, Decentralization, and the Principles of Administration" with Thomas Hammond. 1985. American Journal of Political Science 29: 1-28.
- "Progressive Reform as Induced Institutional Preferences". 1985. Public Choice 47: 163-181.
- "A Positive Theory of Hierarchy" with Terry Moe. 1986. In Political Science: A Science of Politics. Agathon Press, 167-199.
- "Distant Friends and Nearby Enemies: The Peculiar Politics of Legislative Coalition Formation" with Thomas Hammond. 1987. Public Choice 53: 277-284.
- "Core of the Constitution" with Thomas Hammond. 1987. American Political Science Review 81: 1155-1174.
- "Constitutional Conflict in State and Nation" with Cheryl Eavey. 1989. In The Federalist Papers and the New Institutionalism, Bernard Grofman and Donald Wittman, eds. New York: Agathon Press, 205-219.
- "Stability and Efficiency in a Separation of Powers Constitutional System" with Thomas Hammond. 1989. In The Federalist Papers and the New Institutionalism, Bernard Grofman and Donald Wittman, eds. New York: Agathon Press, 85-99.
- "Confiscation, Credible Commitment and Progressive Reform". 1989. Journal of Institutional and Theoretical Economics 145: 686-692.
- "Managerial Dilemmas: Political Leadership in Hierarchies". 1990. In The Limits of Rationality, Karen Cook and Margaret Levi, eds. Chicago: University of Chicago Press, 324-48.
Reprinted in The International Library of the New Institutional Economics, forthcoming. ed. Claude Menard, Edward Elgar Publishing.
- "Committees and the Core" with Thomas Hammond. 1990. Public Choice 66: 201-227.
- "Ethics and the New Game Theory". 1992. In Ethics and Agency Theory, Norman Bowie and Edward Freeman, eds. Oxford University Press, 117-126.
- "Formal Theory and the Presidency." 1992. In Researching the Presidency, George Edwards, John Kessel, and Burt Rockman eds. Pittsburgh University Press, 289-336.

- "Anthony Downs". 1993. American Political Scientists: A Dictionary. Glenn Utter and Charles Lockhart, eds. Greenwood Press, 64-65. 2nd Ed 2003; 86-88.
- "Why Politics is More Fundamental than Economics" with Thomas Hammond. 1993. Journal of Theoretical Politics 6: 5-26.
- "ACPE: A Computerized System for Running Small Group Decision Making Experiments" with William Bottom and Cheryl Eavey. 1994. Behavior Research Methods, Instruments, and Computers 55(4) 1-5.
- "Moral Hazard in Work Organizations" with Thomas Hammond. 1994. Public Choice 74:245-256.
- "Subcommittee Agenda Control" with Cheryl Eavey. 1995. Journal of Theoretical Politics 7(2):125-156.
- "Bicameralism and the Core: An Experimental Test" with Thomas Hammond and Charles Kile. 1996. Legislative Studies Quarterly 21:83-103.
- "Political Discourse, Factions, and the General Will" with Krishna Ladha. 1996. Collective Decision-Making: Social Choice and Political Economy. Ed. Norman Schofield. Boston: Kluwer Academic Pub., pp. 393-410.
- "Getting to the Core: Coalitional Integrity as a Constraint on the Power of Agenda Setters" with William Bottom and Cheryl Eavey. 1996. Journal of Conflict Resolution 40(2): 298-319.
- "The Impact of Economics on Contemporary Political Science". 1997. Journal of Economic Literature. 35 (Sept.): 1173-1204.
- "Leveling and Leadership: Hierarchy and Social Order" with Kathleen Cook. 1998. In New Institutionalism: Institutions and Social Order. Ed. Eric Uslaner, Karol Soltan, and Virginia Haufler. University of Michigan Press, 67-100.
- "Coalitional Instability and Institutional Transformation." 1998. Journal of Institutional and Theoretical Economics 154:764-773.
- "Negotiating Coalitions: Risk Preferences, Coalition Composition, and Distribution" with William Bottom, James Holloway, and Scott McClurg. 2000. Journal of Conflict Resolution. 44 (April): 147-69.
- "Above Politics: Credible Commitment and Efficiency in the Design of Public Agencies." 2000. Journal of Public Administration Research and Theory. 10 (April): 289-328.
- "The Institutional effect on Majority Rule Instability: Bicameralism in Spatial Policy Decisions" with William Bottom, Cheryl Eavey, and Jennifer Nicoll. 2000. American Journal of Political Science 44 (July): 523-540.
- "Rational Choice and Dysfunctional Institutions." 2000. Governance. 113 (October): 535-548.
- "Why is Trust Necessary in Organizations?" 2001. Trust in Society, ed. Karen Cook. Russell Sage. 307-331.
- "Constraining Leviathan: Moral Hazard and Credible Commitment in Institutional Design" with Dino Falaschetti. 2001. Journal of Theoretical Politics 13:389-411.
- "Trust and Incentives in Principal-Agent Negotiations: The Insurance-Incentive Trade-Off", with Andrew Whitford. 2002. Journal of Theoretical Politics 14: 231-267.
- "Propagation of Individual Bias through Group Judgment: Error in the Treatment of Asymmetrically Informative Signals" with William Bottom and Krishna Ladha. 2002. Journal of Risk and Uncertainty 25: 147-63.
- "Activism and Partisan Realignment in the United States" with Norman Schofield. 2003. American Political Science Review 97 (May): 245-60.
- "Critical Elections and Partisan Realignment in the United States" with Norman Schofield and Andrew Martin. 2003. Political Studies 51:217-240.

- "Adaptive Incrementalism and Complexity" with Jack Knott and Jay Verkuilen. 2003. Journal of Public Administration Research and Theory 13:341-366.
- "Monitoring, Rules, and the Control Paradox: Can the Good Soldier Svejk be Trusted?" 2004. In Trust in Organizations: Dilemmas and Approaches. Ed. Roderick Kramer and Karen Cook. New York: Russell Sage Foundation, pp. 99-126.
- "Constraining Rational Choice", with Dino Falaschetti. 2004. In Politics from Anarchy to Democracy, Irwin Morris, Joe Oppenheimer, and Karol Soltan, eds. Stanford: Stanford University Press, pp. 110-131.
- "Order with Some Law" with Sergio Lazzarini and Todd Zenger. 2004. Journal of Law, Economics and Organization 20:2 261-298.
- "The Political Evolution of Principal-Agent Models." Annual Review in Political Science 2005 8:203-25.
- "Solutions to Principal-Agent Models in Firms." Handbook of New Institutional Economics. 2005. Ed. Claude Menard and Mary Shirley 349-370.
- "Building A Pathway to Cooperation: Negotiation and Social Exchange Between Principal and Agent". 2006. With William Bottom, James Holloway, Alexandra Mislin, and Andrew Whitford. Administrative Science Quarterly 51:29-58.
- "A Theory Waiting to Be Discovered and Used": A Reanalysis of Canonical Experiments on Majority Rule Decision-Making", with William Bianco, Michael Lynch, and Itai Sened. 2006. Journal of Politics 68: 837-50.
- "Social Welfare, Corruption, and Credibility: Public Management's Role in Economic Development." with Jack Knott. 2006. Public Management Review 8(2): 227-252.
- "Activist Coalitions and Elections in the United States." With Norman Schofield. 2007. American Journal of Political Science 51(3):518-531.
- "The Principal's Moral Hazard: Constraints on the Use of Incentives in Hierarchy." With Andrew Whitford. 2007. Journal of Public Administration Research and Theory. 13: 213-233.
- "Earmarked: The Political Economy of Agricultural Research Appropriations." (with Marc Law and Joseph M. Tonon). 2008. The Review of Agricultural Economics 30 (2)194-213.
- "Constrained Instability of Majority Rule: Experiments on the Robustness of the Uncovered Set." 2008. With William Bianco, Michael Lynch, and Itai Sened. Political Analysis 16 (Spring):115-137.
- "When Ambition Checks Ambition: Bureaucratic Trustees and Credible Commitment." With Jack Knott. 2008. American Review of Public Administration, vol. 38 (4) : 387-411.
- "The Transformation of the Democratic and Republican Parties in the U.S." With Norman Schofield. 2008. Perspectives on Politics 6(Spring):433-450.
- "Dealing with the Paradox of Embeddedness: The Role of Contracts and Trust in Facilitating Movement out of Committed Relationships". 2008. With Sergio Lazzarini and Todd Zenger. Organizational Science. 19(Sept); 709-728.
- "Institutional Modifications of Majority Rule". With William Bottom, Ronald King, and Larry Handlin. 2008, Handbook of Experimental Economics Results, vol. 1. North-Holland, Amsterdam. pp.857-871.
- "Political Compromise and Bureaucratic Structure: The Political Origins of the Federal Reserve System." With Gyung-Ho Jeong and Andrew Sobel. 2008. Journal of Law, Economics, and Organization 25: 472-498
- "Closing the Deal: Negotiating Civil Rights Legislation." 2009. With Gyung-Ho Jeong and Itai Sened. American Political Science Review 103(4): 588-606.

- "Experimental Methods and their Critics." 2010, With Andrew Whitford. Oxford Handbook of American Bureaucracy. Ed. Robert Durant. Oxford Univ. Press, Oxford. 786-810.
- "Legislative Voting and Cycling." 2010. Cambridge Handbook of Experimental Political Science. Ed. Jamie Druckman et al. Cambridge: Cambridge University Press. 353-368.
- "Cracks in the Opposition: Immigration as a Wedge Issue for the Reagan Coalition." 2011. With Gyung-Ho Jeong, Camilla Schofield, and Itai Sened. American Journal of Political Science 3: 511-525
- "The (Negligible) Benefit of Moving First: Efficiency and Equity in Principal-Agent Negotiations". 2011 forthcoming. With Andrew Whitford and William Bottom. Group Decision and Negotiation.

EDITORIAL AND REVIEW BOARDS

- American Political Science Review. 1992-1993; 2007-
- American Journal of Political Science. 1990-1991
- National Science Foundation, Political Science Program, 1991-1993.
- Governance. 1998-2004.
- Rationality and Society. 1999-
- Journal of Public Administration Research and Theory. 2000-2004.
- International Public Management Journal 2005-
- Multi-Party Conflict, Negotiation, and Decision Abstracts. Social Science Research Network. 2005-

PROFESSIONAL SERVICE

Midwest Political Science Association Council, 2009- 2012

VISITING APPOINTMENTS

Research Fellow, Research School for Social Sciences,
Australian National University, Canberra. June-July 1996.

RECENT INVITED SEMINARS

- March 1989. Columbia University. School of Law.
"Constitutional Conflict in State and Nation".
- Nov. 1989. Stanford University. Hoover Institute.
"Efficiency, Budget-Balancing and the Need for Credible Commitment".
- Oct. 1990. University of Pittsburgh. Conference on the Presidency.
"Abnormal Politics: The Possibilities of Presidential Leadership."
- Dec. 1991. University of Illinois. Economics Department.
"Managerial Dilemmas".
- May 1993. University of Chicago. School of Business.
"Managerial Dilemmas".
- May 1994. Princeton University. Department of Politics.
"Subcommittee Agenda Control" with Cheryl Eavey.
- Oct 1994. University of Maryland. Conference on the New Institutionalism.
"Leveling and Leadership in States and Firm" with Kathleen Cook.

April 1995. Michigan State University.
"Information Aggregation by Majority Rule" with Krishna Ladha
and Joe Oppenheimer.

May 1995. University of Iowa. Shambaugh Conference.
"Information Aggregation by Majority Rule" with Krishna Ladha and Joe Oppenheimer.

April 1996. University of Kentucky.
"Information Aggregation by Majority Rule" with Krishna Ladha and Joe Oppenheimer.

Dec. 1997. University of Chicago. Political Science Department.
"Prospect Theory and Coalition Formation" with Bill Bottom.

May 1999. University of California at Los Angeles. Dept. of Political Science.
"Origins of Commitment Problems in Social Organization"

Nov. 1999. Stanford University School of Business.
"Leadership and Trust in Public Administration."

Feb. 2000. Pennsylvania State University
"Above Politics: Bureaucracy and Credible Commitment"

Feb. 2000. U. of Pittsburgh and Carnegie-Mellon University.
"Above Politics: Bureaucracy and Credible Commitment"

Mar. 2000. University of Arizona.
"Above Politics: Bureaucracy and Credible Commitment"

Feb. 2001. Texas A&M University.
"Trust and Reciprocity in Principal-Agent Negotiations"

Mar. 2001. University of Maryland.
"Constraining Rational Choice: Allocation vs. Efficiency" with Dino Falaschetti.

July 2003. Montana State University Conference on Collective Action.
"Negotiated Compliance: Solutions to the Principal's Problem"
with William Bottom and Andrew Whitford.

Jan. 2004. Pennsylvania State University.
"Experiments on the Uncovered Set." With William Bianco, Michael Lynch, and Itai Sened.

April 2004. Russell Sage Foundation.
"Trust in Principal Agent Negotiations". With William Bottom and Andrew Whitford.

May 2004. University of California, Davis.
"Doubts about Principal-Agency Theory."

March 2007. Foundation Juan March, Madrid. "Beyond Agency Theory."

Feb. 2011. Univ. of Missouri Poli. Sci. "Beyond Agency Theory" and
"Majority Rule Instability and the Uncovered Set."

Aug. 2011. Univ. of Missouri Political Science. "Majority Party Instability and the Uncovered Set."

Aug. 2011. Univ. of North Carolina. "Majority Rule Instability and the Uncovered Set."

Recent Conference Presentations

October 2002. "Gift Exchange and Outcome Based Incentives in Principal-Agent Negotiations."
With Bottom, Holloway, Mislin, and Whitford. Prepared for presentation to the Southern
Political Science Association,

July 2003. University of Minnesota Political Methodology Summer Meeting.
"Negotiated Compliance: Solutions to the Principal's Problem"
with William Bottom and Andrew Whitford.

August 2003. "Negotiated Compliance: Solutions to the Principal's Problem".
with William Bottom and Andrew Whitford.

April 2004. "Postdicting the Uncovered Set." With William Bianco, Michael Lynch, and Itai Sened.

Prepared for Presentation at the Midwest Political Science Association.
September 2004. "Experiments on the Uncovered Set." With William Bianco, Michael Lynch, and Itai Sened. American Political Science Association, Chicago.
Herbert Simon Award Lecture, "Beyond Principal-Agency Theory: The Principal's Other Problem". Midwest Political Science Association Meeting, 2005.
"Designing Independent Bureaucracies: Economic development, the Core and Credible Commitment". with Jack Knott. Association for Public Policy Analysis and Management. November 2005.
"Above Politics: Bureaucracy and Credible Commitment". with Andy Whitford. Midwest Political Science Association Meeting, 2006.
"Constrained Instability: Experiments on the Robustness of the Uncovered Set." With Michael Lynch, William Bianco, and Itai Sened. Midwest Political Science Association Meeting, 2006.

"Bryan's Revenge", with Norman Schofield. Conference on Constitutional Political Economy, ICER, Turin, Italy, June 2007.
"Legislative Voting and Cycling." Conference on Experimentation in Political Science, Northwestern University. June 2009.
"Multidimensionality and Realignment: Evidence from the U.S. Senate Debates over Immigration." Public Choice Society Meeting. Monterey. March 15, 2010

Recently chaired dissertations.

David Nixon. 1995. "Bureaucratic Procedural Discretion."
Andrew Whitford. 1996. "Dispersed Regulatory Bureaucracies."
Joe M. Tonon. 2003. "Advocacy, Professionalism and Bureaucracy"
Gina Yannitelli Reinhardt. 2005. Co-chair with Andrew Sobel. "Shortcuts and Signals: An Organizational Analysis of Foreign Aid."
Ingrid Anderson. 2005. "Framer vs. Framer: Analysis of the Framing Effect in the Context of Debate"
Jeff Smith. 2005. "Party Realignment and Campaigning"
Rene Lindstaedt. 2006. "Three Essays on the Political Economy of Separation-of-Powers Institutions".
Tobias Gibson. 2006. "The Office of Legal Counsel".
Ann Collins. 2007. "All Hell Broke Loose: A Comparative Analysis of American Race Riots"
Michael S. Lynch. 2007. Co-chair with Itai Sened. "Modeling Legislative Outcomes: Assessing the Effects of Institutional Rules and Legislative Preferences".
Gyung-Ho Jeong. 2008. "Political Economy of Delegation."
Steven Haptonstahl. 2009. "Characterizing Uncertainty In Bargaining with Strategic Random Utility Models.:"